

Answer the following questions:

Q: 1: Short Questions (15)

- I. Describe the job interview format
- II. What are Probing Techniques?
- III. What is paraphrasing?
- IV. Give a brief history of the interviewing process.
- V. Explain the difference between open and closed questions, using examples.

Q: 2: What is Behavioural Interviewing? Explain the purpose of Behavioural Interviewing. (7)

Q: 3: Write a note on "The Critical Incident Technique". (8)